

## Message Text

UNCLASSIFIED

PAGE 01 NICOSI 01779 171538Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 XMB-04 /025 W  
-----058839 180332Z /64

R 171513Z JUL 78  
FM AMEMBASSY NICOSIA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8008  
AMEMBASSY ATHENS

UNCLAS NICOSIA 1779

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BENC, BFOL, CY  
SUBJECT: MAJOR PROJECT: STEAM TURBINE GENERATORS - SPECIAL  
HANDLING

REF: 77 NICOSIA 2596

1. REFTEL REPORTED TENDER BY ELECTRICITY AUTHORITY OF CYPRUS (EAC) FOR TWO GAS TURBINE DRIVEN ELECTRICITY GENERATING UNITS OF 15/20 METAWATTS. CLOSING DATE WAS DECEMBER 9, 1977. AFTER MUCH DELIBERATION GOC HAS DECIDED NOT REPEAT NOT TO PROCEED WITH PURCHASE. IT WAS PLANNED THAT GAS TURBINES WOULD FILL SHORT TERM ELECTRICITY CAPACITY NEEDS UNTIL LARGER POWER STATION WOULD COME ON STREAM IN EARLY 80S. GOC MINISTRY OF FINANCE DECIDED, HOWEVER, THAT PRESENT CAPACITY COULD BE STRETCHED UNTIL 1981. EAC HAS BEEN INSTRUCTED TO ISSUE TENDER FOR LARGER UNIT TO BE IN PLACE BY THAT TIME.

2. EAC WILL ISSUE TENDER MID-SEPTEMBER FOR TWO 60/MEGAWATT STEAM TURBINES GENERATORS TO BE LOCATED AT DHEKELIA ON SOUTHWEST COAST OF CYPRUS. VALUE OF TENDER ESTIMATED AT 45 TO 50 MILLION CYPRUS POUNDS (120 TO UNCLASSIFIED

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134 MILLION DOLLARS AT CURRENT EXCHANGE RATE). IBRD EXPECTED TO CONTRIBUTE 5-6 MILLION DOLLARS TO PROJECT. BIDDERS WILL BE REQUIRED CONFORM WITH BRITISH STANDARDS INSTITUTION STANDARDS OR AUTHORITATIVE NATIONAL STANDARDS OF EQUIVALENT OR HIGHER QUALITY.

3. FINANCING WILL BE KEY TO WINNING CONTRACT. EMPHASIS

WILL BE PLACED ON THIS IN TENDER DOCUMENTS AND  
GOVERNMENT TO GOVERNMENT LOANS WILL BE PROPOSED. EAC  
GENERAL MANAGER HAS INFORMED EMBASSY THAT HE EXPECTS  
EASTERN BLOC COUNTRIES TO TAKE GREAT INTEREST IN TENDER  
AND THAT THEIR FINANCING WILL BE QUITE COMPETITIVE.  
TENDER DETAILS WILL BE SENT USDOC AS SOON AS ANNOUNCED.

4. REQUEST MAJOR PROJECTS DIVISION GIVE ADVANCE NOTICE  
TO POTENTIAL US TENDERERS OF THIS SUBSTANTIAL EXPORT  
OPPORTUNITY. SUGGEST EXIMBANK ALSO BE INFORMED.  
STONE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1978NICOSI01779  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**TAGS:** BENC, BFOL, CY  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014